

**British Ski and Snowboarding (the “Company” or “BSS”)
(Company Number: 7237547)**

Summary Minutes of the Board of Directors Teleconference on 12th February 2014

- The minutes of the Board meeting held on 22nd January 2014 were agreed by the Board as a true and accurate record of the meeting.
- The Chairman recorded his delight at the performance of BSS athletes thus far at the Olympic Winter Games. Jenny Jones’s Bronze medal winning run stood out but the men’s Snowboard slopestyle final and Katie Summerhayes’s achievement were also very creditable. The Board briefly discussed the increased expectation that would fall on BSS now that our athletes had won a medal.
- The Board also discussed a variety of mechanisms that could be utilised to improve Board effectiveness. Mr Lund offered to distribute a tool that he had utilised for measuring and improving Board effectiveness in his previous commercial experience. The Chairman discussed carrying out one to one sessions with each of the Directors and the Board agreed that use of an altered tool and of one to ones (including the Senior Independent Director appraising the Chairman) should all be considered and agreed for implementation when the Board next meet.
- Mr Fawke described a noticeable upturn, since the start of the Olympics, in the number of enquiries about Snowboard and Freestyle lessons at the English facilities that could provide these type of lessons.
- Mr Fawke and Mr Bartelski also noted that the UK press had not made any mention of the excellent skiing facilities that are currently available in the Scottish mountains.
- Mr Edwards described some current difficulties in relation to the relationship with a Sponsor and the efforts that the organisation were having to expend to put this relationship right.
- Mr Edwards informed that Board that he was meeting with an athlete later in the day to discuss her grievances in relation to the selection of Athletes for TeamGB. The Board discussed this matter together with their general view on Olympic Qualification Standards. The meeting recorded their general satisfaction with the level achieved thus far by British Snowsport athletes at the Olympic Winter Games.
- The Board debated and agreed on the delegation that should represent British interests at the FIS Congress in Barcelona in June 2014. They also agreed to the level of financial support that the delegations should receive.

- The Board discussed the format of the Strategy day that would be held on Wednesday 26th March 2014. It was agreed that the first hour of the session should be used to examine performance in the last twelve months in order to help inform discussion about the future. Mr Edwards outlined the need for some key budget decisions and the Board agreed that there should be a focus on a five month budget with some options for the second half of the year.
- Mr Lund described a Sponsorship sales initiative that he was going to run over the next few weeks with Mr Edwards support and asked the other Board members to get involved.